



Loved by Customers

FileTrail is loved by customers. Why? Perhaps it's because we deliver highly-integrated, completely user-customizable solutions for companies of all sizes. Or maybe it's because the FileTrail software is so easy to learn and use. Or it could be the unprecedented speed with which our customers see real benefits and tangible ROI. Or maybe it's because of our 100% dedication to the success of our customers.

Customers are talking...

"FileTrail is the best-written software I have seen in 30 years of implementing systems."
Korn Law Firm

"FileTrail is fabulous!"
MidAmerica Bank

"FileTrail has cut the time it takes to retrieve a file by 90%."
Amgen, Legal Department

"FileTrail has cut the time attorneys wait for files in half."
Finkel & Altman

"Awesome!"
Lovett Bookman Harmon Marks

"Works great... less filing."
Blue Ridge Behavioral Healthcare

"I am very impressed with FileTrail."
UCSF Neurology Clinic

"Now we have access to our data that we never had before."
Alpern Rosenthal

"FileTrail really leverages the richness of RFID Technology."
The World Bank

"FileTrail saves us so much time."
Ameriquest Mortgage

"We realized the amount of time we spent managing case files was huge. FileTrail RFID is cutting that time by 75%."
Kamlet Shepherd & Reichert

About FileTrail

FileTrail is the market and technology leader in browser-based item tracking and records management solutions. Our customers rely on our intuitive software and well-designed processes to reduce costs, increase efficiency, standardize practices, build accountability and improve controls.

FileTrail leverages expertise in RFID technologies, bar coding, and color coding, to help organizations lower the cost of managing paper-based records and other tracked items. Electronic imaging and document management tools dramatically enhance operations by reducing reliance on paper documents. Powerful integration tools synchronize data with external systems.

FileTrail Vision

Everything we do is based on the recognition that each organization is unique. We provide our customers with the tools and "best practices" to implement high-accessibility records management and tracking.

Our powerful customization tools ensure that FileTrail works the best way for each customer. Built-in point-and-click configuration tools allow fast and easy customization to fit specific needs without programming.

Our diverse customer list is the best testimonial to our focus on configurability. Our customers span forty industries, range from local companies to global Fortune 100, and include city, state, and Federal Government.

FileTrail Mission

Our mission is to provide comprehensive solutions for item tracking and records management that streamline business processes, eliminate manual tasks and increase control and compliance, helping our customers implemented standardized "best practices" while providing a quick return on investment (ROI). We accomplish this by maintaining a position of technology leadership and focusing on usability and value to the customer.

FileTrail Success

Our primary measure of success has always been, and will continue to be, the success of our customers. We become successful by making our customers successful. Organizations of all sizes from different industries have embraced FileTrail solutions because of the value they gain from FileTrail.

Our focus on customer success has helped us build a prestigious customer list. Recognized leaders in over forty industries depend on their FileTrail solution to save time, reduce costs, increase control and ensure compliance.

Location

FileTrail is headquartered in San Jose's Historic District, and thrives in the tech-savvy climate of Silicon Valley.

Leadership

FileTrail has consistently been the technology leader in item tracking and records management.

First 100% browser-based solution

First with no-limits user-customization

First to integrate UHF RFID (.915-MHz)

First to support EPCGlobal Gen-2 RFID

First in 100% Customer Satisfaction

Capabilities

FileTrail includes powerful tools for:

- File Tracking
- Asset Tracking
- Property & Evidence
- Art & Artifact
- Film & Video Vault
- Retention Management
- Image Management
- Document Management
- Bar Coding
- Color Coding
- RFID
- Workflow



Product Development

FileTrail began development in February of 2000. Progressive development and product releases were escrowed with Iron Mountain to document a clear audit trail of development and ownership of our intellectual property.

The initial product concepts were conceived from unfulfilled needs in the marketplace and macro trends in the economy. The resulting solutions have raised the bar for product quality, flexibility and capability in our industry.

FileTrail Technology

FileTrail combines progressive technologies and professional development to provide robust solutions that maximize process improvement. Our core application, available in Express, Professional, and Enterprise editions, has been completely browser-based since 2001.

Our architecture is built on ASP and Microsoft .NET technology. AJAX and Javascript provide enhanced usability, serving pages faster and providing a smoother experience, while session authentication and other security methods protect the transaction. Connectors provide real-time integration with external applications from trigger events in FileTrail.



<http://www.FileTrail.com>

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History

FileTrail was formed in 2000, by information management executives who pioneered the concept of delivering enterprise-scalable records management and item tracking solutions using web technology.

From the beginning, a collective expertise was leveraged to create a mature and feature-rich first release. The product design imperatives were driven by business needs of our customers, and included:

- Ease of Use** A familiar browser interface ensures high user adoption
- Configurability** Unlimited user-defined fields, screens, labels, etc
- Compliance** Extensible Classification System and audit trails
- Records** Full records life-cycle automation
- Integration** Configurable integration with existing systems
- Scalable** Scale to global, regional and local implementations
- Security** Enterprise-class security controls access
- Deployment** Low-cost delivery and rollout to hundreds or thousands
- Office-wide** Powerful tools to save time for staff in all positions
- Localization** Localize date/time format and language
- Authentication** Support single sign-on and 3rd-party authentication
- Processes** Automate business processes with real-time workflow
- Monitoring** Provide advanced process monitoring dashboards

Meeting these imperatives has helped us achieve unprecedented benchmarks:

- Enterprise roll-outs within weeks of contracting
- Office-wide use by over 97% of customers
- Economical solutions for organizations from 50 to 50,000 staff

Contact FileTrail Today!

For more information about the benefits of automating with FileTrail, call your local FileTrail representative at:

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San Jose, CA 95113-1108

Telephone: 800 310-0314
Website: www.filetrail.com

Customers

FileTrail is used by organizations in 40 industries across 3 continents, including:
7th Judicial Circuit Court

- Actelion Pharmaceuticals, Ltd
- ADT Security Services, Inc
- AIG Valic
- American General Financial Services
- Amgen
- An Garda Sochiana (Irish Police)
- City Council Glasgow, Scotland
- CPMA
- Duke University Health Systems
- FDA
- First Marblehead Corporation
- Gawlings Canada
- GE Capital
- GE Healthcare
- Genentech, Inc
- Humberside Police Department (UK)
- Korn Law Firm, PA
- Kamlet Shepherd & Reichert, LLP
- Marsh
- Los Angeles County, CA
- Morris Manning & Martin, LLP
- Pharmaceutical Society of Great Britain
- Pleasanton, CA
- Prince George's County, MD
- Quicken Loans
- ReMax
- Rhondda Cynon Taf
- Scottish Prison Services
- St. Luke's Hospital
- UCSF Medical Center
- US Tax Court
- US Army Corps of Engineers
- Virchow Krause
- World Bank Group