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FILETRAIL AND PATTERSON POPE ANNOUNCE PARTNERSHIP

Relationship to Deliver Records Management and RFID Tracking Solutions Across the Southeast and Mid-Atlantic Markets

Philadelphia, PA - April 20, 2010 – FileTrail and Patterson Pope today announced that they have entered into a partnership to deliver records management and item tracking solutions to commercial and public sector customers across the Southeast and Mid-Atlantic markets.

Under this agreement, Patterson Pope will resell and implement FileTrail's suite of software and RFID hardware, providing their clients with the latest available technology for physical record management. Additionally, given Patterson Pope's technical leadership they will provide deployment and maintenance services for other FileTrail partners in the region. Patterson Pope personnel are well equipped to service their clients as they have undergone certification on the FileTrail software and have experience with the documented project management and implementations methodologies created by FileTrail. As a leading SpaceSaver dealer, Patterson Pope is now positioned to introduce the FileTrail suite of technology solutions in addition to their traditional space optimization solutions.

"Patterson Pope has a 30 year history helping clients manage their information and documents through the best space-management and shelving systems in the market. While many companies have solved their base problem of space management, we believe there is a real business need to provide them with more intelligence over what they are managing and to help them ensure that it is being handled according the retention and records management policies in place. To help clients enforce compliance and to streamline their operations, these solutions leverage the power of RFID to give real-time item tracking. This is an incredibly versatile and powerful offering. We look forward to introducing the market-leading FileTrail solution into our markets; our team is prepared and customers have already expressed interest," says Denny Hammack, President of Patterson Pope.

FileTrail's strategy is to deliver its software solutions through alliances with key global partners, including resellers, systems integrators, and complimentary technology providers. The relationship with Patterson Pope, allows FileTrail to continue to focus on developing the most innovative and comprehensive records management and RFID software solutions to help customers further reduce costs, minimize risk and more effectively manage items in accordance with corporate policy. Typical FileTrail solutions include: Case File Management, Evidence Management, Armory Control, Records Management and File Tracking.

"We are pleased to be partnering with a company of Patterson Pope's caliber. We've been aware of their sterling reputation for years and this partnership is a situation where two market leaders decided to work together in order to deliver even more value to clients. With over 400 clients and 1,800 RFID sites managed around the globe, FileTrail is at a point where we have a proven and repeatable suite of

solutions that can embraced by partners in a fairly quick manner. Patterson Pope's geographic coverage, their business maturity and their technical staff competencies makes this an ideal partnership. Clients in the Southeast and Mid-Atlantic markets will greatly benefit from having a partner of this level serving them," says Darrell Mervau, President of FileTrail.

About FileTrail

FileTrail is the industry-leading provider of records management software and RFID tracking technology for the office environment. Founded in 2000, and based in Silicon Valley, FileTrail has worked with over 400 leading organizations across the public and commercial markets to deliver file management and tracking solutions that reduce cost, ensure compliance, and streamline business processes. Through FileTrail's deep community of resellers and service partners, coupled with its flexible deployment and hosting model, FileTrail solutions are available to customers worldwide. Visit www.filetrail.com to learn more.

About Patterson Pope

At Patterson Pope, we take the complicated and make it simple. Your records, your stuff, your space, all simplified. If it's in your organization and you can touch it, we help you store it, track it and retrieve it using less space and time than you ever thought possible. Whether it's filing and storage systems, imaging and electronic document management solutions, file and asset tracking, off-site records storage, on-site file room management, or materials management we solve problems that "stuff" creates. We are headquartered in Charlotte, NC with 11 offices covering the southeastern United States. Visit us at www.pattersonpoppe.com.

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